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PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING _____ AND ENDING 12-31-2001
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

American Family Securities LLC

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM ID. NO.

(No. and Street)

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

(Area Code — Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Pricewaterhouse Coopers LLP

(Name — if individual, state last, first, middle name)

(Address)

(City)

(State)

Zip Code)

CHECK ONE:

- ☐ Certified Public Accountant
☐ Public Accountant
☐ Accountant not resident in United States or any of its possessions.

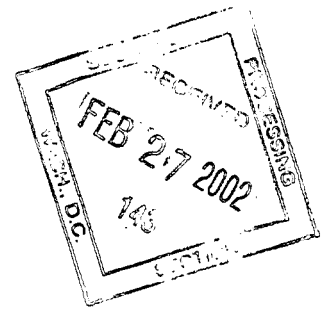
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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



American Family Securities, LLC
(A Limited Liability Company of AFMIC)

Financial Statements and Supplemental Schedules
For the Year Ended December 31, 2001

American Family Securities, LLC
(A Limited Liability Company of AFMIC)

Table of Contents

	Page(s)
Report of Independent Accountants	1
Financial Statements:	
Statement of Financial Condition, December 31, 2001	2
Statement of Income for the year ended December 31, 2001	3
Statement of Changes in Member's Equity for the year ended December 31, 2001	4
Statement of Cash Flows for the year ended December 31, 2001	5
Notes to the Financial Statements	6-7
Supplemental Schedules:	
Computation of Net Capital Under Rule 15c3-1 of the Securities Exchange Act of 1934, December 31, 2001	8
Computation for Determination of Reserve Requirements and Information Relating to Possession or Control Requirements under Rule 15c3-3 of the Securities Exchange Act of 1934	9
Report of Independent Accountants on Internal Control Required by Securities and Exchange Commission Rule 17a-5	10-11

Report of Independent Accountants

To the Board of Directors and Member of
American Family Securities, LLC:

In our opinion, the accompanying statement of financial condition, and the related statements of income, changes in member's equity and cash flows present fairly, in all material respects, the financial position of American Family Securities, LLC (a limited liability company of AFMIC) (the "Company") at December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Supplemental Schedules on page 8-9 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

PricewaterhouseCoopers LLP

February 22, 2002

American Family Securities, LLC
(A Limited Liability Company of AFMIC)

Statement of Financial Condition
As of December 31, 2001
(In Thousands)

Assets

Cash	\$	1
Short-term investments		<u>263</u>
Total assets	\$	<u>264</u>
Member's Equity	\$	<u>264</u>

The accompanying notes are an integral part of the financial statements.

American Family Securities, LLC
(A Limited Liability Company of AFMIC)

Statement of Income
For the Year Ended December 31, 2001
(In Thousands)

Revenues

Commissions	\$	352
Management fee		4,933
Investment income		11
Other revenue		1
		<hr/>
Total revenues		5,297
		<hr/>

Expenses

Sales commissions		352
Consulting expenses		1,102
Legal expenses		1,137
Salaries		1,007
Employee relations and welfare		168
Licenses and fees		498
Computer		388
Contract programmers		131
Rent		147
Operating - other		356
		<hr/>
Total expenses		5,286
		<hr/>
Net income	\$	11
		<hr/>

The accompanying notes are an integral part of the financial statements.

American Family Securities, LLC
(A Limited Liability Company of AFMIC)

Statement of Changes in Member's Equity
For the Year Ended December 31, 2001
(In Thousands)

Balance as of December 31, 2000	\$ 253
Net income	<u>11</u>
Balance as of December 31, 2001	<u>\$ 264</u>

The accompanying notes are an integral part of the financial statements.

American Family Securities, LLC
(A Limited Liability Company of AFMIC)

Statement of Cash Flows
For the Year Ended December 31, 2001
(In Thousands)

Cash flows from operating activities:	
Net income	\$ 11
Adjustments to reconcile net income to net cash provided by operating activities:	
Discount amortization	(11)
Net cash provided by (used in) operating activities	-
Cash flows from investing activities:	
Net purchases and sales of short-term investments	(1)
Net cash provided by (used in) investing activities	(1)
Net change in cash	(1)
Cash, at beginning of year	2
Cash, at end of year	\$ 1

The accompanying notes are an integral part of the financial statements.

American Family Securities, LLC

(A Limited Liability Company of AFMIC)

Notes to Financial Statements

1. General Information

General

American Family Securities, LLC (the "Company") is a limited liability company whose sole member is American Family Mutual Insurance Company (the "Parent" or AFMIC) located in Madison, Wisconsin. The Company, a non-clearing, registered broker dealer, is the principal underwriter of variable life and annuity products issued by American Family Life Insurance Company.

2. Significant Accounting Policies

- a) The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America which require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Company utilizes significant estimates and assumptions in their calculations. Actual results could differ from those estimates.
- b) Short-term investments which consist of commercial paper instruments purchased with less than 30 days to maturity, are recorded at amortized cost which approximates fair value.
- c) Commission expenses/revenue related to the sales of variable annuity and variable life insurance contracts are recognized when incurred/earned.
- d) The Company shares certain administrative, occupancy and marketing expenses with AFMIC and other affiliated companies. Such expenses are allocated to the Company at cost in proportion to estimated utilization. Allocation methods are refined periodically in light of current operations and resources utilized by the Company. Allocated expenses amounted to \$4.9 million for the year ended December 31, 2001.
- e) Management fees represent the reimbursement for 2001 by American Family Life Insurance Company to the Company for allocated expenses.
- f) The Company is organized as a limited liability company and, as such, is classified as a disregarded entity for federal and state income tax purposes. The Company is included in the federal consolidated tax return of AFMIC. The consolidated AFMIC group is subject to a tax allocation agreement under which each member's tax liability equals or approximates separate return calculations with current credit for net losses and tax credits utilized by other members of the group. Due to its insignificant amount of taxable income, no income tax expense has been allocated to the Company.

American Family Securities, LLC
(A Limited Liability Company of AFMIC)

Notes to Financial Statements, Continued

3. Regulatory Net Capital Requirement

Pursuant to the Securities and Exchange Commission's Uniform Net Capital Rule ("Rule 15c3-1"), the Company is required to maintain net capital and an allowable ratio of aggregate indebtedness to net capital as defined under this rule. The Company operates under the basic method which requires minimum net capital equal to the greater of \$5,000 or 6-2/3% of aggregate indebtedness. At December 31, 2001, the Company had net capital of \$264 thousand which was \$259 thousand in excess of its required minimum net capital.

4. Related Parties

The Company presently has no employees. Certain personnel of the Parent or its affiliates have entered into an agreement to provide certain services to the Company. As part of this agreement, the Parent shall provide the Company with funds sufficient to maintain excess net capital at all times that is at least equal to 200% of the Company's net capital requirements.

AFMIC, AFLIC and the Company have entered into a Right of Setoff Agreement. The right of setoff exists for the purpose of commission receipts and payments related to the issuance of the variable products and other administrative expenses. As a result of this agreement, the Company has no receivable or payable relating to these related party transactions.

SUPPLEMENTAL SCHEDULES

American Family Securities, LLC
(A Limited Liability Company of AFMIC)

Computation of Net Capital Under Rule 15c3-1 of the
Securities Exchange Act of 1934
December 31, 2001
(In Thousands)

Member's equity	\$	264
Deductions and charges:		
Non-allowable assets		-
Haircut on commercial paper		-
		<hr/>
Net capital		264
Minimum net capital requirement		<hr/> 5
Net capital in excess of requirement	\$	<hr/> 259
Aggregate indebtedness	\$	<hr/> -
Ratio of aggregate indebtedness to net capital		<hr/> 0%

There were no differences between the above computation of net capital and the corresponding computation submitted by the Company in Part IIA of their unaudited Form X-17A-5 as of December 31, 2001.

**American Family Securities, LLC
(A Limited Liability Company of AFMIC)**

**Computation for Determination of Reserve Requirements and
Information Relating to Possession or Control Requirements
Under Rule 15c3-3 of the Securities Exchange Act of 1934**

The Company claims exemption from Rule 15c3-3 of the Securities Exchange Act of 1934, paragraph k(1). Accordingly, the Company is not required to submit a computation for determination of reserve requirements or information relating to possession or control requirements.

To Board of Directors and Member of
American Family Securities, LLC:

In planning and performing our audit of the statement of financial condition, and the related statements of income, changes in member's equity, and cash flows of American Family Securities, LLC (the "Company") for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures, that we considered relevant to the objectives stated in Rule 17a-5(g), in the following:

1. Making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11); and
2. Determining compliance with the exemptive provisions of Rule 15c3-3.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13;
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System; and
3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3;

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with

management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of internal control to future periods is subject to the risk that controls may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

PricewaterhouseCoopers LLP

February 22, 2002